

### **Profit and Loss figures**

Jan.01–Sep.30,1999		Jan.01–Sep.30,2000	CHANGE	
Figures in DM million				
Sales revenues	33.4	145.3	335%	
EBITDA	26.5	114.7	334%	
EBIT	8.8	63.4	<b>621</b> %	
Results of ordinary business activities	10.4	51.4	392%	
Net Profit	4.3	24.3	465%	

## Key figures of the stock

SECURITIES IDENTIFICATION NUM	IBER	622 360	
NUMBER OF SHARES AT ISSUE F	eb.08,1999	9,696,40	
ISSUE PRICE		€ 36.00	
		After split (1:2) $\in$ 18.00	
PRICE AT YEAR END Dec.31,199	)	€ 128.00	
NUMBER OF SHARES AFTER CAPI	TAL INCREASE July 18,2000	11,793,013	
SHAREHOLDER STRUCTURE	Rüdiger Baeres	58.03%	
	Family, Management, AR	2.93%	
	Free Float	39.04%	
HIGHEST PRICE 3 <sup>RD</sup> QUARTER 200	0	€ 74.97	
LOWEST PRICE 3 <sup>RD</sup> QUARTER 200	D	€ 54.01	
FINAL PRICE Sep.30,2000		€ 58.00	

# **Dear Shareholders**



The strategy: Our current position in the worldwide film industry clearly demonstrates that we have headed in the right direction since going public in February 1999. Valuable film deals with outstanding producers, co-operation with experienced distribution partners and a strategic participation in the Internet sector - the film distribution market of the future - have enabled us to make the transition from a local to a global player.

The films: The action film Art of War, with Wesley Snipes, is yet another film to arrive in European cinemas as a result of the production agreement concluded with Franchise Pictures last year (in Germany the film starts November 16, 2000). The first project with Franchise, The Whole Nine Yards, enjoyed a successful cinema release in April 2000 and has been available to hire on video since the end of October 2000. Shooting on the film Champs finished only recently in the USA, with Intertainment for the first time putting an international cast in front of the camera - Hollywood star Sylvester Stallone, the lead actor, will be appearing alongside the German talents Til Schweiger and Verona Feldbusch. The exploitation of these films and the fact that we hold the exploitation rights to many new the potential contained in our contracts.

The share: Despite the difficult market conditions, Intertainment has successfully implemented a capital increase with a 1.5fold over-subscription in the reporting period, placing two million shares (including Greenshoe). Some of the funds generated will be used to finance the film productions which Intertainment will carry out with Arnold Kopelson, and for further acquisitions of worldwide and pan-European film rights. In spite of the continuing positive development of business, Intertainment's share was unable to escape the general downturn on the stock market in the third quarter, particularly among media securities. We are optimistic, though, that the success of our business model will be reflected in the future not only in the sales and earnings figures but also in the even stronger growth of our share price.

Thank you for your confidence in our company.

Yours sincerely,

Bridger Jaeref

Rüdiger Baeres, Chairman of the Board

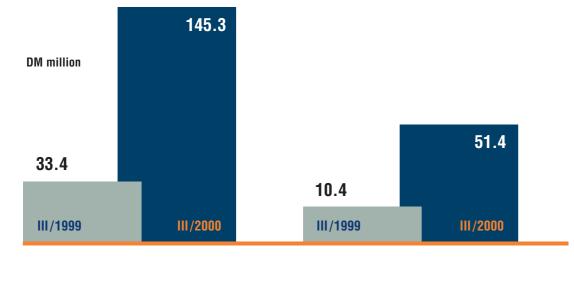
Intertainment is looking back on one and a half years as a listed corporation. The strategy of the total exploitation and internationalization which we have consistently pursued from the very start is paying off. The success of our business model is reflected in the figures for the first nine months of the year 2000. Turnover has risen 335 percent in the reporting period compared with the figure of the previous year, while results of ordinary business activities now stand at DM 51.4 million, 392 percent above the comparable figure.

## Profit and Loss Statement

for the period from January 01 to September 30, 2000 in accordance with IAS

### **INTERTAINMENT GROUP**

	30.	09.2000	30.0	9.1999
	TDM	TEUR	TDM	TEUR
1. Sales	145,298	74,289	33,431	17,093
2. Other operating income	22,235	11,369	8,119	4,151
	167,533	85,658	41,550	21,244
3. Costs of materials	78,670	40,223	17,767	9,084
4. Personnel expenses	3,914	2,001	2,982	1,525
5. Depreciation on intangible and tangible assets	277	142	62	32
6. Other operating expenses	21,315	10,898	11,906	6,087
7. Net interest income				
(incl. discounted receivables)	-12,007	-6,139	1,609	823
8. Profit from ordinary business operations	51,350	26,255	10,443	5,339
9. Taxes on income	27,025	13,818	6,138	3,138
10. Other taxes	2	1	2	1
11. Net profit	24,323	12,436	4,302	2,200



	Sales	revenues
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Results of ordinary business operations

In the course of the 1999 financial year, Intertainment changed its balance sheet reporting policy to conform to IAS (cf. 1999 Annual Report, pages 55 and 56). In order to ensure comparability between the quarterly statements issued on that basis with those of the previous period, Intertainment adjusted the 3<sup>rd</sup> quarter 1999 completely according to this method.

# as of Septe

	30.09.2000		30.09.1999	
	TDM	TEUR	TDM	TEUR
Net profit	24,323	12,436	4,302	2,199
- depreciation on fixed assets	277	142	62	32
Cash flow DVFA/SG	24,600	12,578	4,364	2,231
- increase of accrued interest liabilities	9,481	4,848	6,218	3,180
profit from the sale of fixed assets	-21	-11	-1	-1
increase of inventories, trade accounts receivable				
and other assets	-224,957	-115,019	-13,945	-7,130
- increase of trade accounts payable				
and other liabilities	43,416	22,198	-5,826	-2,979
Outflow of funds from operations	-147,481	-75,406	-9,190	-4,699
- proceeds from the sale of assets	12	6	1	1
payments for investments in assets	-957	-489	-210	-107
Money outflow used in investment activities	-945	-483	-209	-106
- money inflow of capital increases	203,112	103,849	85,337	43,631
costs from capital increase	-5,041	-2,577	-3,491	-1,785
payments to investors (dividends)	0	0	-3,382	-1,729
- payments from the granting of loans and credit	0	0	16,781	8,580
Inflows from financing activities	198,071	101,272	95,245	48,697
Change in cash and cash equivalents	49,645	25,383	85,846	43,892
exchange rate effective and other				
value changes of cash equivalents	-197	-100		
liquid assets at the beginning of the period	105,535	53,959	46,508	23,780
Liquid assets end of the period	154,983	79,242	132,354	67,672

To ensure comparability in the treatment of the contributions of Intertainment Licensing GmbH to Intertainment AG to reflect the legal reorganization and the IPO costs, the figures for the previous year were adjusted in accordance with IAS.

# Cash Flow Statement as of September 30, 2000 in accordance with IAS

### **INTERTAINMENT GROUP**

# **Notes to III / 2000**

#### Turnover

Intertainment saw turnover climb sharply over the corresponding period in the previous year. It now stands at DM 145.3m (Euro 74.3m), a rise of 335 percent. In the corresponding reporting period in 1999, sales reached DM 33.4m (Euro 17.1m). The turnover of DM 145.3m essentially consists of the revenues of the following partial rights: Free-TV (DM 79m / Euro 40.4m), cinema (DM 20.2m / Euro 10.3m), Pay-TV (DM 18.6m / Euro 9.5m) and video and video-on-demand (DM 8m / Euro 4.1m). In addition, licenses including all exploitation stages worth DM 19.1m were sold. These rights will be exploited by the respective license-holders, but Intertainment will share in the proceeds given the success of marketing.

### **Cost of materials**

The cost of materials of DM 78.7m (Euro 40.2m) includes the depreciation on acquired film licenses, the costs of production and other expenses directly related to the film rights.

#### Net interest income

In accordance with regulations of the IAS (International Accounting Standards), expenses from interest on long-term accounts totaling DM 12.3m were shown under net interest income. This amounts to DM -12m in total (Euro -6.1m).

### **Profit situation**

Like the pleasing rise in sales revenues, the income situation has also developed positively. Comparing with cost of materials, personnel and other operating expenses, the turnover of Intertainment has grown disproportionately. Results from ordinary business activities have improved sharply on the first nine months of 1999. The following numbers are reflecting this: results have increased 392 percent, from DM 10.4m (Euro 5.3m) to DM 51.4m (Euro 26.3m).

### **Employees**

On September 30, 2000 Intertainment had a workforce totaling 23 employees. In spite of the expansion of business activities, Intertainment has thus continued to remain a very lean company, due in part to collaboration with high-carat distribution partners - 20th Century Fox and Warner Bros. - who enable Intertainment to release films throughout Europe without the huge personnel expenses and high fixed costs of maintaining its own cinema distribution operation.



# Champs

Champs (the US title is Driven), the film on which shooting finished in October, promises to enjoy a successful run in the cinemas. Action star Sylvester Stallone plays the former race driver Joe Tantos, who is given the opportunity to come back to the racing circuit. Joe Tantos is to take talented young driver Jimmy Blye under his wing to help him get his life back on track and become world champion.



In Germany the film about racing drivers has already caught the headlines because two German stars also appear in front of the camera alongside the experienced Hollywood actor Stallone. Til Schweiger has one of the leading male roles, that of German racing driver Beau Brandenburg, while Verona Feldbusch joins the proceedings as a journalist. Of course, interest from the German press was huge when Intertainment invited them to visit the set in Montreal last September.

The European rights for this film are held by Intertainment. The film is to be released in European cinemas in the third quarter of 2001 simultaneously with the Europe premiere of the Champ Car series that is so popular in the USA. September 15, 2001 will see a race of the international Champ Car series started for the first time in Europe, at the Brandenburg track, with the command "Gentlemen, start your engines!". Average speeds of more than 380 km/h, constant overtaking maneuvers, entertainment on and off the track and the close proximity of the stars to their fans are characteristic features of these races.

#### Successful capital increase

In July Intertainment AG successfully implemented a capital increase. Despite the difficult market conditions, the offer was 1.5 times over-subscribed. In order to strengthen the strategy of globalization of the company here too, the shares were offered in a global offering at 57 Euro per share. Intertainment embarked on a 3-week roadshow to present itself to potential institutional investors, investment companies and banks, stopping off not only at European financial centers such as Frankfurt, London, Paris, Zurich and Amsterdam, but also in New York, Boston, San Diego and San Francisco. The capital increase was accompanied by J.P. Morgan as Lead Manager together with DG Bank and Société Générale as Co Lead Managers. Existing shareholders and early subscribers received a discount of 3 Euro on the issue price. Some of the total DM 200 million of funds generated by the capital increase will be used to finance the film contract with Arnold Kopelson and for further acquisitions of film rights.





# CORPORATE CALENDAR:

END OF MARCH 2001 PUBLICATION OF ANNUAL REPORT 2000 APRIL 2001 FINANCIAL STATEMENT PRESS CONFERENCE /ANALYST CONFERENCE MAY 2001 PUBLICATION OF FIRST QUARTER REPORT 2001 JUNE 8, 2001 THIRD GENERAL MEETING OF INTERTAINMENT AG AUGUST 2001 PUBLICATION OF SECOND QUARTER REPORT 2001 NOVEMBER 2001 PUBLICATION OF THIRD QUARTER REPORT INTERTAINMENT AG • OSTERFELDSTRASSE 84 • D-85737 ISMANING PHONE: + 49 89 216 99 • 0 Rex + 49 89 216 99 • 11 E-MALE INVESTOR@INTERTAINMENT.DE INTERNET: HTTP://WWW.INTERTAINMENT.DE

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